

# Daniel P. Barnett

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**Objective** Seeking internship for summer 2009.

## **Education**

**Texas A&M University, Mays Business School**, College Station, TX December 2009  
Master of Real Estate

**Texas A&M University, College of Agriculture and Life Sciences**, College Station, TX May 2008  
Bachelor of Science, Animal Science, 3.45 GPA

## **Experience**

**Rafter P Agriservices, Bryan, TX** May 2007 - Present

*Assistant Manager/Machine Operator.*

- Scheduled machinery and personnel to effectively manage time and workforce to meet deadlines and quotas.
- Coordinated and oversaw preventative maintenance and repair of heavy equipment resulting in greater efficiency and profitability.
- Optimized customer satisfaction and increased client loyalty by interfacing with customers to address individual needs.
- Marketed Rafter's services by explaining benefits to potential clients resulting in development of new accounts.

**Mustang Landscaping** August 2005 - July 2007

*Owner/Operator*

- Promoted services by cold calling and reference selling to develop prosperous client base.
- Managed properties by maintaining clients' existing properties and engaging in planning and executing new property development projects resulting in enhanced customer satisfaction.

**McCoy's Building Materials** Summers of 2005 & 2006

*Floor and Yard Sales*

- Coordinated with contractors by discussing project needs to supply and ensured timely delivery of proper materials.
- Developed bundle options of products and applications based upon individual needs of retail consumer projects to provide cost effective alternatives.

## **Leadership and Honors**

**Rodeo Austin Endowed Scholarship Recipient** Fall 2004 - Spring 2006

**Genna Lynn Thornton Memorial Scholarship**- Largest departmental scholarship Fall 2005 & Fall 2006

**College of Agriculture and Life Sciences Student Council** Fall 2005 - Spring 2007

*Chairman of Public Relations*

- Solicited 70+ companies for Agriculture Career Day
- Directed team to create and maintain Agriculture and Life Science Undergraduate Student Council internet website – <http://coalscouncil.tamu.edu/>
- Facilitated communication between council and student body through web site and departmental heads and advisors.

## **Alpha Zeta Honorary Fraternity**

Co-Chairman of Events

- Organized fraternity events by booking facilities and supplies for business and social events.

## **Memberships, Skills, Interests**

Some Arc GIS (Geographical Information Systems) training

Society of Texas A&M Real Estate Professionals

Finance, Insurance, and Real Estate (FIRE) - Texas A&M Chapter

American Quarter Horse Association European Representative (Germany)

Intramural Basketball, Soccer, Softball

Texas A&M Horse Judging Team