

Kevin Birkel

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Objective: Seeking internship for summer 2009

Education:

Texas A&M University, Mays School of Business, College Station TX
Masters in Real Estate

December 2010

Austin College, Sherman TX

May 2008

Bachelor of Arts in Economics

Working on **Certified Financial Analyst Designation**- Thorough study of debt, equity, and derivative analysis, portfolio management, corporate finance, and financial statement analysis

Experience:

Land Brokerage and investment- James M. Brown Partners (Dallas, TX)

Summer 2006

Intern

- Analyzed trends in variety of suburban Dallas markets including zoning, supply, demographics, job growth, and infrastructure, developing knowledge for identification of possible investment opportunities
- Canvassed the suburban areas for potential acquisitions and prescreened properties based on initial investment criteria

Austin College Student Housing (Sherman TX)

Spring 2006- Fall 2006

Chair

- Performed extensive research to better understand student housing market and generate ideas for new housing planned by the school
- Transformed detailed plans into variety of innovative designs that maximized value of student housing
- Set new standards for on campus student housing through designs different from current student housing

Class Projects:

Lilly Research Project

Fall 2006

- Researched competitive landscape of commercial real estate industry including development, asset management, property management, and leasing activities- comprehensive approach to understanding real estate value
- Drafted acquisition criteria for investment grade commercial real estate

Development/ Asset Management Research Project

Summer 2007

- Identified potential retail, office, and multifamily development opportunities within city of Houston by reviewing key economic variables and selecting best investments based on selected criteria
- Drafted hypothetical business plans for development and management of investment acquisitions

Capital markets Project

Spring 2008

- Analyzed financial statements of select companies to identify businesses with strong growth potential
- Strategically structured portfolio based on varying levels of systematic risk to mitigate portfolio exposure
- Tracked portfolio performance over semester- grew 11% in 3 months in a bear market

Leadership:

President of Hall Council, Austin College

Fall 2005- Spring 2006

- Overcame existing biases that hall council had no place in residence life through new initiatives
- Lead change process, spearheaded a new direction for the club in larger residential programs
- Doubled club activity over that of the previous year through improved publicity of activities and acquiring additional funds by cosponsoring with larger organizations

Toastmasters- Vice President

Fall 2006- Spring 2007

- Organized and coordinated club operations with focus on maximizing value for each team member by discerning each member's goals and planning club meetings to meet them.
- Balanced multiple responsibilities during each meeting to keep it productive